



Telemarketing

Job Description

To be in charge of daily activities of telemarketing task, includes but not limited to followings:

- Telemarketing
- Conducts sales calls to identify new sales opportunities
- Generates and qualifies sales lead opportunities through calling
- Develop an overall plan to achieve personal quota
- Analyze and marketing prospective customers
- Create and maintain the up-to-date database of customers
- Helping to organize market research.
- Supporting marketing executives in organizing various projects
- Develop and maintain good relationships with existing customers
- Responsible for account retention of new leads to achieve monthly target
- Submit leads and qualified prospects report

Job Requirements

- At least 2-3 years of experience in equivalent position
- Proactive with positive attitude, friendly
- Strong interpersonal and communication skills
- Good attention to details
- University graduated
- Good English verbal & written
- Well-organized with a customer-oriented approach
- Service mind and positive thinking
- Knowledge on ERP is a plus
- Under 30 years old

Attractive benefits

- To become a member of the leading Microsoft Dynamics Partner in South East Asia
- Opportunities to work and develop consulting skills in the large scale projects with international partners
- As a team member of very few "Asia Pacific managed" partners, you will have great opportunities to be trained, certified and supported by Microsoft Corporation
- To become a member of largest Microsoft technology community with full access and resources to the latest technologies
- Very attractive bonus schemes
- Clear career path and personal development plan
- Special healthcare program for individual and family members
- Other additional allowance: transportation & mobile-phone allowance

Working location

- Bangkok, Thailand

Contact person

Please submit your CV in English to:

Contact name : Mr. Komsann Preechachai

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